

LOCKWOOD

- The story of its past

- The basis for its future

A story of free enterprise

under the American system

*B*ased on a Pageant presented

at its

1952 SALES CONVENTION

entitled

LOCKWOOD MARCHES ON

and printed in this form

for distribution to its

friends

LOCKWOOD HARDWARE MFG. CO.

FITCHBURG, MASS.

A DIVISION OF INDEPENDENT LOCK CO., FITCHBURG, MASS.

BRANCH OFFICES

25 Warren St., New York, N. Y.
508 Commerce St., Philadelphia, Pa.

611 N. Eutaw St., Baltimore, Md.
555 W. Randolph St., Chicago, Ill.

Selma, Ala.

PLANTS

Fitchburg, Mass. (5 plants)

Selma, Ala.



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Salt Lake City, Utah*



*ST. GEORGE HOTEL
Brooklyn, N.Y.,*



*TECHNOLOGY CHAMBERS
Boston, Mass.*

*HIGH SCHOOL
Sacramento, Cal.*



*MASONIC TEMPLE
Jacksonville, Fla.*

*HAMILTON HOTEL
Washington, D.C.*



*NEW YORK STATE CAPITOL
Albany, N.Y.*

CHAPTER THREE

The Lockwood Manufacturing Company 1910 to 1931

IN THIS CHAPTER is recorded the real rise and fall of the old Lockwood Company as a factor in the builders' hardware field of the period from 1910 to 1931. Like the old Nashua Lock Company reported in Chapter One, Lockwood Manufacturing Company of South Norwalk, Conn., had its successes and, in later years, its disappointments and final sale to a stronger organization.

By 1910, Lockwood was well established in the builders' hardware industry. The extensive line, then being marketed, can be well visualized when we find, in the year 1914, a new catalog being published having over 700 pages. While it is probably true, stock hardware sales was the predominating part of the business, it is also true, Lockwood had become very much of a factor in the contract field. In those days, it was customary for manufacturers and distributors alike to maintain a fine sample room. When a large contract was to be let, the factory provided huge trunks of hardware samples to be displayed.

Unfortunately, many of the early records of contract jobs were not preserved, or if so, they were not transferred to the Independent Lock Company. From what meager information we do have, however, we know that Lockwood hardware was supplied on some of the outstanding buildings in the country during this period, many of which are still standing. Some of them were:

THE AUDITORIUM, Los Angeles, California
U.S. POST OFFICE & COURT HOUSE, Los Angeles, California
HIGH SCHOOL BUILDING, Sacramento, California
ST. FRANCIS HOTEL, San Francisco, California
U.S. TREASURY BUILDING, San Francisco, California
THE PENINSULA HOTEL, San Mateo, California
THE HAMILTON HOTEL, Washington, D. C.
MASONIC TEMPLE, Jacksonville, Florida
ST. PAUL'S EPISCOPAL CHURCH, Atlanta, Georgia
ROCHAMBEAU APARTMENTS, Baltimore, Maryland
THE SOUTHERN HOTEL, Baltimore, Maryland
HORTICULTURAL HALL, Boston, Massachusetts
TECHNOLOGY CHAMBERS, Boston, Massachusetts
THE AUDITORIUM, St. Paul, Minnesota
FIRST PRESBYTERIAN CHURCH, Kansas City, Missouri
VICTOR BUILDING, Kansas City, Missouri
STATE SAVINGS BANK BUILDING, Butte, Montana
THE STATE CAPITOL, Albany, New York
ST. GEORGE HOTEL, Brooklyn, New York
71st REGIMENT ARMORY, New York, New York
THE WORLD'S TOWER BUILDING, New York, New York
HOTEL SYRACUSE, Syracuse, New York
U.S. POST OFFICE BUILDING, Dayton, Ohio
STOCK EXCHANGE, Philadelphia, Pennsylvania
Y.M.C.A., Philadelphia, Pennsylvania
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RANDOLPH - MACON WOMEN'S COLLEGE, Lynchburg, Virginia

Many of the buildings on which Lockwood hardware was used were Government buildings. In this field, Lockwood earned an outstanding reputation

therefore its equipment had to be entirely replaced. Those were indeed "touch and go" days — when the payroll often had to be raised by borrowing, digging into friends' pockets or stalling creditors. Many were the times when it seemed impossible to carry on, but carry on they did and won out! Today the Corporation is rated AAA-1, the highest credit rating of Dun & Bradstreet.

In 1940, Independent Lock Company purchased Plant No. 2 on Nockege Street and in this plant, during World War II, made over 20,000,000 fuzes to help win the war. The company won six Army-Navy "E" awards. It was the first company in Northern Worcester County to win the coveted Army-Navy "E", and the only company in the industry to win it six times. On that occasion, there were most impressive ceremonies and a nationwide radio broadcast conveyed the story all across the country.

During the years following the war, it became increasingly evident that the competitive situation created by modern plants, in the West particularly, and the need for central location in the country from a shipping standpoint made it necessary that Independent Lock Company expand again. In 1945 floor space was leased next to Plant No. 2 for further expansion and is known as Plant No. 2-A.

In 1950, after months of study and visitation, a site was purchased in Selma, Alabama, where a million dollar plant has been erected and equipped, modern in every detail.

In 1951, because of serious overcrowding in the three Fitchburg Plants, a former Arena was purchased to add additional warehouse space.

In 1952, Independent Lock Company again increased its production facilities in Fitchburg by adding two large factories formerly housing the American Type Founders Company.

It should be explained that all the facilities of the Independent Lock Company are shared by the Lockwood Hardware Manufacturing Company.

